Mortgage Professionals Canada
Preferred Training Partner (PTP) Program

September 2026

A. Program Overview

The Mortgage Professionals Canada (MPC) Preferred Training Partner (PTP) Program recognizes national lender and insurer members that demonstrate an ongoing commitment to providing high-quality educational opportunities relevant to mortgage professionals across Canada.

As part of the application process, MPC reviews each organization's educational program and course catalogue to determine whether the organization demonstrates a consistent commitment to professional education and appears to align with applicable continuing education requirements and MPC professional development criteria.

Organizations approved as Preferred Training Partners are recognized as trusted education providers and receive enhanced visibility through the MPC website, member communications and other promotional opportunities.

B. Benefits of Becoming a Preferred Training Partner

Approved Preferred Training Partners receive:

- Recognition as an MPC Preferred Training Partner.
- A dedicated profile page on the MPC website showcasing their organization and educational offerings.
- Promotion through MPC education and member channels, where appropriate.
- Increased visibility among mortgage professionals seeking trusted educational opportunities.

C. Eligibility Requirements

To be eligible for the Preferred Training Partner Program, organizations must:

- Be a national lender or insurer operating in Canada. The organization does not need to operate in every province or territory.
- Be a current MPC National Lender or National Insurer member in good standing.
- Maintain an established educational program with an existing catalogue of educational offerings relevant to mortgage professionals.
- Include educational offerings relevant to mortgage professionals across Canada. The catalogue may include province- or territory-specific offerings but must not consist exclusively of them.
- Agree to comply with the ongoing program requirements outlined below.

D. Program Fee

The annual participation fee for the Preferred Training Partner Program is **CAD $5,000** plus applicable taxes.

Payment is due upon approval of the initial application and each annual renewal. Payment may be made by Electronic Funds Transfer (EFT) or Interac e-Transfer.

Failure to remit payment by the required deadline may result in suspension or removal from the program.

E. How to Apply

Organizations that meet the eligibility criteria and are interested in becoming a Preferred Training Partner should complete the application form available on the MPC website and submit it by email to education@mpc.ca. Applicants must provide the information requested in the application, including details about their organization and educational program, as outlined in the Program Requirements below.

MPC reviews applications against the eligibility and program requirements in this guide and may request additional information as needed.

F. Program Requirements

1. Educational Program Submission

Applicants must submit sufficient information regarding their educational program for MPC to complete its review, including, where applicable:

- Course titles
- Course descriptions
- Learning objectives
- Course duration
- Delivery format
- Target audience
- Explanation of relevance to mortgage professionals across Canada
- Identification of province- or territory-specific offerings

MPC may request additional supporting information where reasonably necessary to complete its review.

MPC will assess the organization's educational program using this information to determine whether its offerings demonstrate a consistent commitment to professional education, include content relevant to mortgage professionals across Canada and appear to align with applicable continuing education requirements and MPC professional development criteria. The catalogue may include province- or territory-specific offerings but must not consist exclusively of them.

The review is based on high-level educational information only. MPC does not conduct detailed instructional audits or evaluate instructional quality, learner outcomes or academic effectiveness.

2. Notification of Material Changes

Preferred Training Partners must promptly notify MPC of any material changes to their educational program that could affect continued eligibility, including:

- significant additions to the catalogue;
- substantial revisions to existing educational content;
- material changes to course duration, learning objectives or delivery format;
- material changes affecting the program's relevance to mortgage professionals across Canada; or
- other changes that may affect the organization's continued eligibility as a Preferred Training Partner.

MPC reserves the right to request additional information where such changes may affect continued participation in the program.

3. Accuracy of Information

Participating organizations are responsible for ensuring that all information submitted to MPC is accurate, complete and current.

Organizations must promptly notify MPC of any material changes that could affect their continued eligibility for the Preferred Training Partner Program.

G. Website Profile & Promotion

Preferred Training Partners receive a dedicated profile page on the MPC website.

Each profile page may include, at MPC's discretion:

- Organization overview
- Featured educational offerings
- Educational resources
- Contact information
- Website links
- Other approved content

Content is provided by the Preferred Training Partner. Page design, layout, branding implementation and user experience remain at the sole discretion of MPC.

H. Renewal Process

Preferred Training Partner status is granted on an annual calendar-year basis and must be renewed each year to maintain participation in the program.

Renewal applications must be submitted prior to the end of each calendar year for participation in the following calendar year.

As part of the renewal process, participating organizations must:

- confirm that they continue to meet the Preferred Training Partner eligibility requirements;
- verify that previously submitted organizational and educational program information remains accurate and current;
- confirm that their educational program continues to include offerings relevant to mortgage professionals across Canada;
- disclose any material changes to their educational program since their previous application; and
- identify any significant additions or revisions to their course catalogue.

Based on the information provided in the renewal application, MPC will determine whether an updated review of the organization's educational program is required. A catalogue review may not be necessary where no significant changes have occurred. However, MPC reserves the right to request updated course information or conduct a review where material additions or revisions have been made, or where otherwise considered necessary to confirm continued eligibility.

Successful renewal extends Preferred Training Partner status for the following calendar year.

I. MPC Rights

Mortgage Professionals Canada reserves the right to:

- approve or decline applications;
- request information;
- conduct reviews;
- suspend or revoke status;
- amend program requirements;
- make all final determinations regarding participation;
- interpret the requirements of this program.

J. Disclaimer

Mortgage Professionals Canada reviews the educational program and course catalogue provided by participating organizations for the Preferred Training Partner Program. MPC's determination reflects its assessment, based on the information provided at the time of review, that the organization's educational program includes offerings relevant to mortgage professionals across Canada and appears to align with applicable continuing education requirements and MPC professional development criteria. This determination does not constitute accreditation, certification or regulatory approval, nor does it guarantee acceptance of continuing education by any regulatory authority. Participating organizations remain solely responsible for ensuring that their educational offerings continue to satisfy all applicable regulatory requirements and for notifying MPC of any material changes to their educational program.